

A REGIONAL *force* FOR EDUCATION

CLASS of 2010

HIGH SCHOOL SUCCESS PROGRAM—Last year we continued the outstanding performance that has defined ACCESS College Foundation throughout its 22-year history. For the 2009-10 school year, about 3,250 South Hampton Roads high school students received over \$32 million in financial aid and scholarships.

DID YOU KNOW?

—ACCESS Advisors schedule appointments with every junior and senior whose GPA is 2.5 or higher to help with college plans. Last year, that added up to individual appointments with over 14,000 students—7,019 juniors and 7,443 seniors—assisting with college admission applications and helping file for financial aid and scholarships.
—Last year alone, ACCESS funded or



helped waive over \$240,000 in SAT and college application fees for 1,900 low-income students whose family income met 150% of federal poverty guidelines or less.

—Often after financial aid is assembled,

several hundred dollars still stand in the way of paying for college and can mean the critical difference in attending. ACCESS addresses the problem through Last Dollar Scholarships—totaling \$500,000 last year.

HIGH SCHOOL PROGRAM *impact*

	Class of 2010	Since 1988
Students Assisted with the College Process	3,250	32,500
Financial Aid Received	\$32,000,000	\$268,000,000
Last Dollar Scholarships Awarded	625	6,200
Last Dollar Scholarship Value	\$500,000	\$5,000,000

ON CAMPUS AND ON *course*

COLLEGE SUCCESS PROGRAM—While access to college is critical, ensuring that our students succeed once there is equally important. Our College Success Program helps ACCESS Scholars stay on track through ongoing communications and on-campus counseling for academic, financial, personal and social issues.

The program serves ACCESS Scholars attending Norfolk State University, Old Dominion University, Virginia Commonwealth University, Virginia

State University, Virginia Wesleyan College and the four campuses of Tidewater Community College.

On average, retention rates for participating ACCESS Scholars have surpassed

the national average by nearly 50 percent with more than 94 percent of these students still in college. In the spring of 2011, we will celebrate our first graduating class of ACCESS College Success Program Scholars.

COLLEGE *success* PROGRAM IMPACT

	Now Seniors (2007 Cohort Persistence)	Now Juniors (2008 Cohort Persistence)	Now Sophomores (2009 Cohort Persistence)
College Success Students Persisting/ Total Cohort	112/127 (88%)	127/134 (94%)	135/139 (97%)
For All Students	57%	63%	75%

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Early College Awareness Advisor
- Lakeisha Phelps Mayes
Early College Awareness Advisor

2010 FINANCIAL STATEMENT

STATEMENTS OF FINANCIAL POSITION

	2010	2009
Assets:		
Current Assets:		
Cash and cash equivalents	\$ 4,835,381	\$ 8,541,593
Contributions receivable	109,887	153,247
Grant receivable	10,487	—
Total Current Assets	4,955,755	8,694,840
Investments, at fair value	19,403,283	14,615,030
Investments, at cost	875,000	800,000
Property and equipment (net)	107,133	105,885
Long term contributions receivable (net)	70,806	75,952
Total Assets	\$25,411,977	\$24,291,707

Liabilities and Net Assets:

Current Liabilities:		
Accounts payable and accrued expenses	\$ 66,164	\$ 66,180
Net Assets:		
Unrestricted	2,372,714	2,338,738
Temporarily restricted	6,754,278	5,668,468
Permanently restricted	16,218,821	16,218,321
Total Net Assets	25,345,813	24,225,527
Total Liabilities and Net Assets	\$25,411,977	\$24,291,707

STATEMENT OF ACTIVITIES

	2010	2009
Public Support and Revenue:		
Contributions	\$ 1,674,267	\$ 1,242,684
Donated facilities	60,000	60,000
Interest income	169,637	171,172
Dividend income	259,979	312,321
Gains (losses) on investments	1,138,321	(4,209,429)
Capital gain distributions	10,979	310,855
Total Public Support, Revenue and Losses	\$ 3,313,183	\$(2,112,397)

Expenses:

Student grants and fees	\$ 446,628	\$ 352,952
Other expenses:		
Programs	1,228,495	1,203,858
Support services	517,774	519,118
Total Expenses	2,192,897	2,075,928
Change in Net Assets	1,120,286	(4,188,325)
Net Assets, Beginning of Year	24,225,527	28,413,852
Net Assets, End of Year	\$25,345,813	\$24,225,527

STATEMENT OF CASH FLOWS

	2010	2009
Cash Flows from Operating Activities		
Change in net assets	\$1,120,286	\$(4,188,325)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
net assets to net cash provided by operating activities	(1,096,169)	3,981,923
Net Cash Provided by Operating Activities	24,117	(206,402)
Cash Flows from Investing Activities		
Purchase of property and equipment	(16,376)	(7,945)
Collection of contributions restricted for long-term purposes	—	25,090
Purchase of investments	(12,954,652)	(3,112,479)
Proceeds from sales of investments	9,240,699	4,857,667
Net Cash Provided by Investing Activities	(3,730,329)	1,762,333
Net Increase in cash and cash equivalents	(3,706,212)	1,555,931
Cash and cash equivalents, beginning of year	8,541,593	6,985,662
Cash and Cash Equivalents, End of Year	\$ 4,835,381	\$ 8,541,593

ACCESS COLLEGE FOUNDATION 2010 ANNUAL REPORT

MESSAGE FROM *the* CHAIRMAN

ACCESSING POTENTIAL:

The ACCESS College Foundation is serving more local public school students than ever in our efforts to make higher education accessible to all. As a nationally recognized college access program, we are proud of the strong partnerships we have forged within our community.

With every initiative ACCESS undertakes, the main focus is to prepare local students for success. While our middle school and high school advisors work to ensure that students are able to go to college, our College Success Program works with students to help them persist and succeed in college by completing their programs.

It is this continuum of service, with targeted programs to serve students in grades 7 through 16, that will better prepare our children for a future where education is intrinsically linked with opportunity.

You will find in the enclosed annual report that in the 2009-10 school year, ACCESS assisted thousands of students to prepare for and succeed in higher education. Since its inception, ACCESS has assisted over 32,500 students in taking college entrance examinations, submitting applications for admission, applying for financial aid and scholarship opportunities, enrolling in college and much more. In the process, over \$268 million in financial aid and scholarships from federal, state, college and private sources has been amassed for these students.

In addition, we have awarded over \$5 million in ACCESS Last Dollar Scholarships to local students. These scholarships often bridge the gap between the cost of college and the financial aid ACCESS helped students secure.

The community's backing has been integral to our efforts, and we are honored that so many have joined our family of supporters over the past two decades. These supporters know that education is critical in the fight against poverty and in the growth of our local economy.

The work must continue—ACCESS College Foundation is doing more than ever to assist local children and their families. With your support, the ACCESS College Foundation will provide bright futures to even more students. Our community as a whole will benefit as a result.



Sincerely,

Robert M. Stanton
Chairman, ACCESS College Foundation
Stanton Partners, Inc.



www.accesscollege.org

7300 Newport Avenue, Suite 500 • Norfolk, VA 23505 • (757) 962-6113

ACCESSING *potential*—PROGRAM IMPACT

help FROM ACCESS:

EARLY COLLEGE AWARENESS PROGRAM—A teacher. A doctor. An engineer.

As a new generation emerges, it's our duty as a community to nurture and encourage the dreams of our children.

Our future leaders are now in our schools. The Early College Awareness Program prepares local students at an earlier age for postsecondary education so they can take full advantage of all the opportunities available to them.

With this program's recent expansion, we now serve 19 public middle schools across South Hampton Roads.



Our advisors work with students and their families to ensure that they fulfill their amazing potential. These seventh- and eighth-graders will soon be the teachers, doctors and engineers who make our community a better place to live.

“ACCORDING TO A RECENT ANALYSIS BY THE GEORGETOWN UNIVERSITY CENTER ON EDUCATION AND THE WORKFORCE, 64% OF VIRGINIA'S JOBS WILL *require* POST SECONDARY EDUCATION BY 2018.”

To fulfill Virginia's future workforce needs, we must provide access to higher education and the tools for college success.

EARLY COLLEGE AWARENESS PROGRAM *impact*

- Three out of four 7th and 8th graders in the 12 public middle schools in Norfolk and Portsmouth participated in at least one early awareness activity in the 2009-10 school year.
- Over 1,300 7th and 8th graders have had an appointment with the ACCESS Early College Awareness Advisor in a small group or one-on-one session.
- In the 2010-11 school year, we expanded the Early College Awareness Program to serve seven low-income public middle schools in Virginia Beach, Chesapeake and Suffolk.

RETURN ON *investment*

CHANGING LIVES AND *enriching* AN ENTIRE COMMUNITY.

THE NEED FOR COLLEGE ACCESS
Low-income students in the highest quartile on national tests go to college at the same rates as high-income students in the lowest quartile on national tests.

COMMITMENT TO OUR FUTURE
Recommitment to an investment in education- specifically for low-income students and other underserved students-is the key to securing our community's best future.

HELPING A YOUNG PERSON
Obtaining a college degree is a truly transformative event. The rewards are enjoyed by the graduate, the supporter and the entire community.

RIPPLE EFFECT
An ACCESS Scholar is often the first person in the family to attend college—an accomplishment that typically reverberates positively through generations. Statistics

show an increase of up to 93% in college attendance when at least one parent has earned a four-year degree.

LEVERAGE
\$100 donated generates \$1,700 in college funding. This can buy a semester at a Virginia community college. Your contribution is an investment in ACCESS. It is our job to produce a maximum return from every dollar you give.

A \$100 CONTRIBUTION TO ACCESS *can* PAY FOR—

- One or more college or university application fees
- Two college entrance testing fees
- Three students' admission to an ACCESS SAT Preparatory Workshop

Champions of ACCESS

July 1, 2009 to October 31, 2010

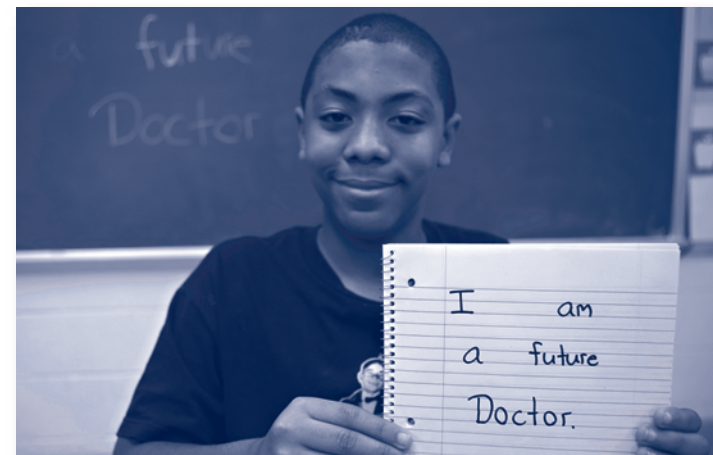
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